

## **Rochester Midland: Enhanced Discounting Through Locally Negotiated Contract**

RRHA/JVC and [Rochester Midland Corporation](#) (RMC) have negotiated a new contract to improve water treatment programs specific to legionella regulations and reduce costs for RRHA members.

As the New York State Department of Health (NYSDOH) continues to regulate legionella management plans for hospitals, non-acute skilled nursing facilities and residential healthcare facilities, RRHA partnered with RMC to provide members a turnkey water management program or a customized service option plan. RMC, New York State certified to meet all NYSDOH requirements, is a multinational company whose vision is to help members achieve a higher level of cleanliness, productivity and environmental awareness.

In addition to our enhanced discounting achieved through a locally negotiated contract, Rochester Midland can also provide a capital leasing program from facilities for water treatment. A 10% conversion incentive is also offered for facilities who convert to their chemical program.

For more information contact your RRHA/JVC account manager or Jeanine DeFeo at [JDeFeo@seagatealliance.com](mailto:JDeFeo@seagatealliance.com) or 585.214.2411.

###

### **Contract Information**

Contract Name: Water Treatment / Management Program  
Supplier: Rochester Midland  
Contract Number: 5140-07  
Effective Dates: 3/13/17 through 3/12/20